

BlackRidge Healthcare Solutions Presents:

340B Concierge Service

Solutions Like No Other

www.blackridgecompanies.com

Blackridge Healthcare 340B Solutions

The first and only service built specifically to create, optimize and maximize the 340B program for covered entities. Blackridge Healthcare has a concierge approach to 340B for its clients, allowing the covered entity to focus on patient care. The concierge service was started by our partner, who has spent her career working with covered entities in the 340B space. She is a national 340Health speaker on the program, sits on the 340B government advocacy board and speaks routinely and hospital association meetings across the country. She is a PharmD with an MBA in Healthcare Administration and is a 340B Apexus Certified Expert. The Blackridge Healthcare partners are ALL: PharmD, 340B-ACE and have at least 10 years of experience with the 340B Program. In past 20 months have activated 12 contracts representing 15 hospitals and 17 FQHCs for \$49M in total improvements

Blackridge Healthcare 340B Program

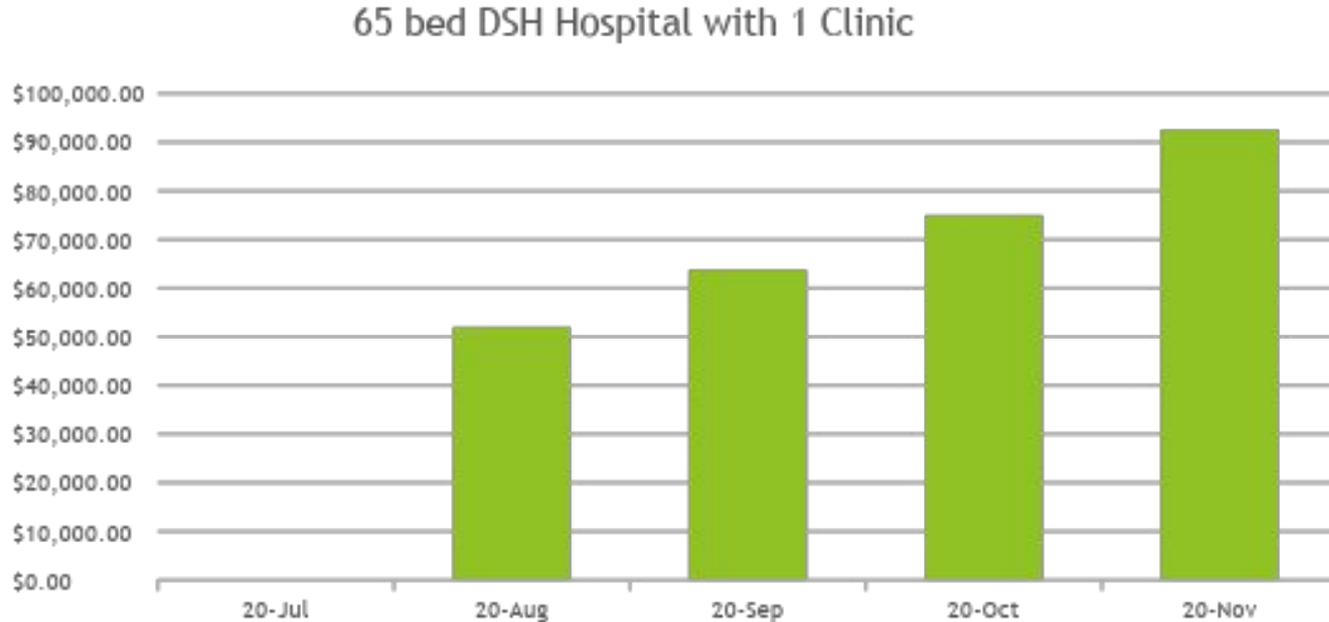
- All services are provided on a contingency based gain share agreement eliminating the need for investment
- Many areas of growth and optimization will be worked for the covered entity to ensure optimal program revenue
- A complimentary analysis of your 340B program is completed, incorporating all applicable 340B universes

Our partners work with all types of Covered Entities, all Third Party Administrators, and all Retail/Specialty Pharmacies

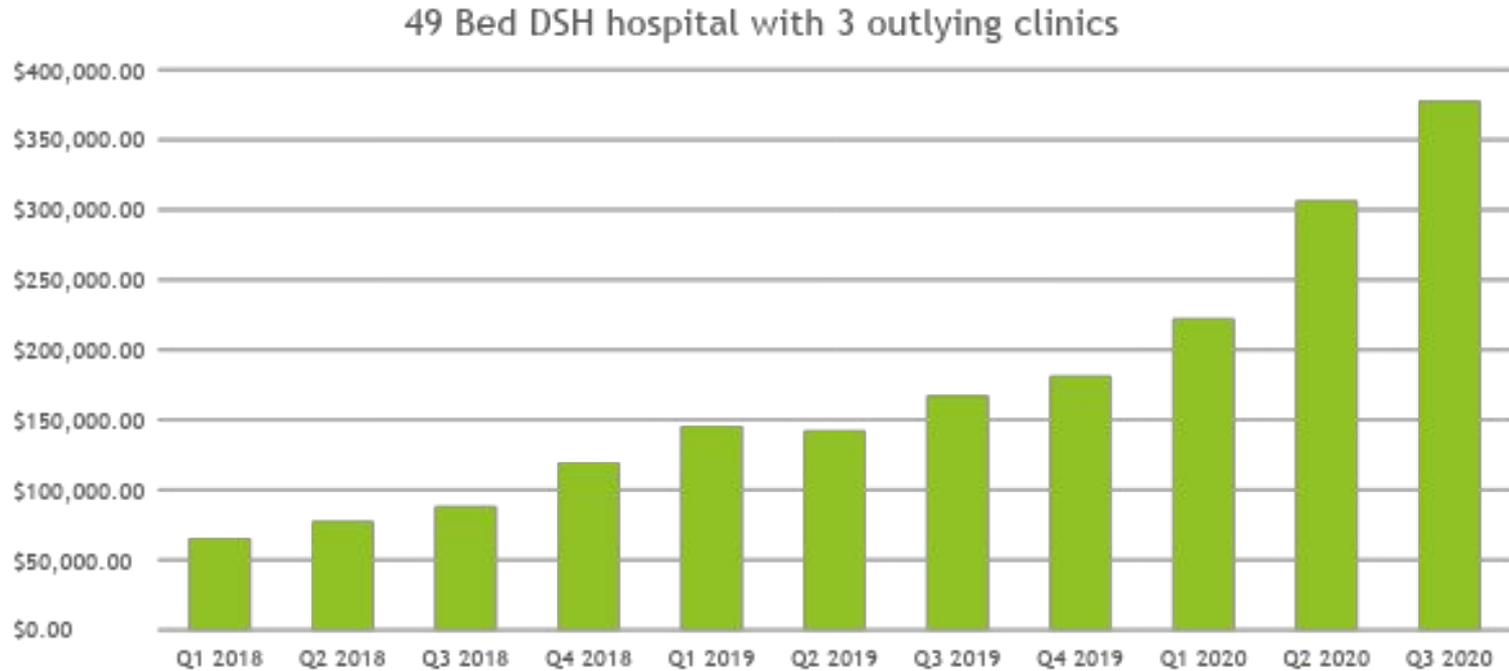
Closed Loop Referrals

- ▶ Depending on the number of patients being referred to physicians and/or clinics not associated with your hospital or associated but not 340b eligible we can facilitate increased earnings by 20% or more.
- ▶ The vast majority of 340b qualified organizations are not maximizing and/or not utilizing 340B closed loop referrals to grow their business. There is tremendous opportunity that exists with this referral mechanism which can dramatically grow your 340b revenue.
- ▶ Creating and maintaining a referral program is complex and requires collaboration between on-site providers, off-site specialists, TPAs, and pharmacies, and if done incorrectly, could lead to negative audit findings and chargebacks. But if expertly implemented and managed, the closed loop referral process can be of great benefit to your organization.
- ▶ All work is performed remotely and only requires sign-on to your hospitals EMR and your existing TPA software. Increased cash flow can be generated in as little as 30 days.

- ▶ Some examples of what our partners have been able to do for their clients:

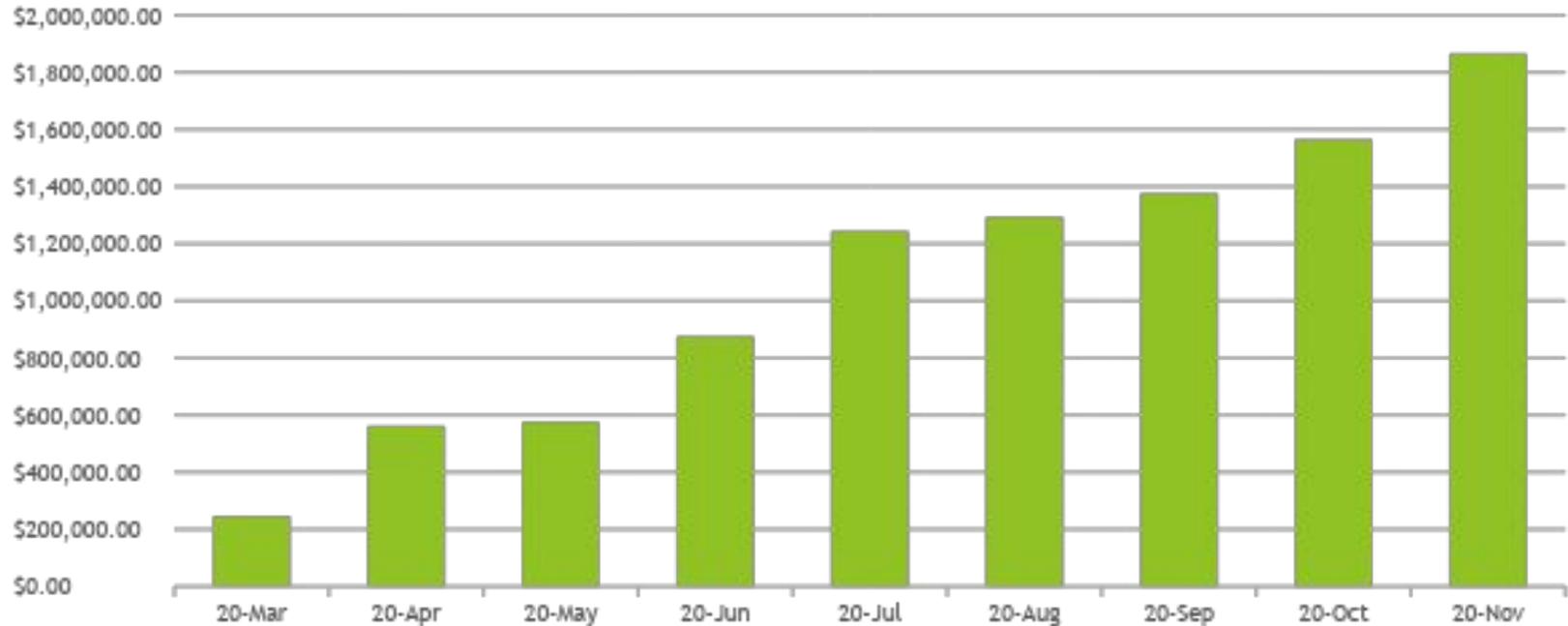


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5 DSH system 1247 beds with 157 clinics



Blackridge Healthcare Solutions LLC

If your organization is looking to increase revenue and provide affordable solutions to the patients, please reach out to our team for assistance:

team@blackridgehc.com

www.blackridgecompanies.com

or Contact the team member that provided
you with this information.

